

# Tri-Counties CalAIM PATH Collaborative

## November 20, 2024

# Welcome!



Introductions in the chat:

- Name
- Organization
- Your role in CalAIM implementation

# Today's Agenda

#	Agenda	
1.	Welcome	5
2.	<b>Spotlight on Individuals at Risk of Long-Term Care</b> <ul style="list-style-type: none"> <li>Jasmine Lacsamana and Carly Roman, Archstone Foundation: CalAIM Strategies to Support Dementia Care</li> <li>Q&amp;A</li> </ul>	30
3.	Managed Care Plan Updates	15
4.	Resources, Upcoming Events, and Closing	5
5.	Optional Office Hours	30

# 2024 Aim Statement and Drivers

**The Collaborative will increase the number of members referred to ECM and Community Supports, and the number of those successfully enrolled in and utilizing services.**

**Build education and awareness of CalAIM among members, providers, and community partners**

**Strengthen the provider network to serve all Populations of Focus**

**Increase ECM & Community Supports referrals and care coordination among providers**

# Spotlight on Long-Term Care Populations

# New DHCS Resource: Spotlight on ECM for Long-Term Care Populations

## Goals:

- Illustrate how ECM is delivered for adults in, or at risk of entering LTC settings who can be safely cared for outside of those settings with care management
- Support current and future ECM Providers in refining their approach and strategies



# How does ECM interact with other state programs serving this population?

<b>California Community Transitions</b>	<input checked="" type="checkbox"/> Cannot receive both CCT and ECM
<b>Community Based Adult Services (CBAS)</b>	<input checked="" type="checkbox"/> Individuals can be enrolled in both CBAS and ECM
<b>Dual Eligible Special Needs Plans (D-SNPs)</b>	<input checked="" type="checkbox"/> Cannot receive both D-SNP services and ECM
<b>In-Home Support Services (IHSS)</b>	<input checked="" type="checkbox"/> Individuals can be enrolled in both IHSS and ECM
<b>Program for All Inclusive Care for the Elderly (PACE)</b>	<input checked="" type="checkbox"/> Cannot receive both PACE and ECM
<b>1915(c) HCBS Waiver Programs</b>	<input checked="" type="checkbox"/> Cannot receive both 1915(c) waiver program services and ECM

# ECM and Community Supports Vignette

## Sonja, an Older Adult Living with Parkinson's Disease Who Wishes to Remain in Her Home

*The following vignette describes how Member named Sonja might be supported by ECM from a nonprofit—Community Partners—collaborating with hospitals, physician groups, health plans, community-based organizations, and public agencies to deliver services that support diverse adults with complex health and social services needs and their caregivers. The Members and ECM Providers represented in the following vignettes are fictional, but are informed by interviews with ECM Providers.*



**Sonja is a 62-year-old with Parkinson's disease (PD) and recently diagnosed with possible Parkinson's disease dementia (PDD). Sonja values her neighborhood community but is facing challenges living alone.**

Sonja is a Medi-Cal MCP member enrolled in Fee-For-Service Medicare in San Bernadino County living alone in a studio apartment, where she has lived for 14 years. The unit is in need of updates and repairs, and, while on the first floor, has not been updated with accessibility features.





## Serving a Dementia Population through CalAIM

**Jasmine DeGuzman Lacsamana, MPH**

Program Officer  
Archstone Foundation

# MISSION

To improve the health  
and well-being of older  
Californians and their  
caregivers.



ARCHSTONE  
FOUNDATION





# VISION



All older Californians have access to high-quality equitable, coordinated care that effectively integrates health and social services.

# CalAIM Statewide Dementia Care Learning Collaborative



# Key Learnings from the CalAIM Dementia Care Learning Collaborative






- CalAIM already supports opportunities for improving and expanding dementia care
- Specialty ECM providers are needed for quality dementia care
- Challenges in enrollment; trust with potential beneficiaries
- Utilize current information and referral agencies/organizations serving an older adult population, and caregivers (AAAs, Aging and Disability Resource Connection, Caregiver Resource Centers, 211, etc.)

## Continued Needs from ECM and CS Providers

- Credentialing
- Contract review and negotiation
- Reporting requirements
- Claims submissions
- Funding for staff capacity-building
- Data sharing
- Identifying eligible beneficiaries from managed care plans

# Enhanced Care Management and Community Support Services align with Best Practices in Dementia Care

Overlap between these CS services and best practices in dementia care are detailed here

CS component		Dementia care best practice
Environmental accessibility adaptations (home modifications)		Multicomponent interventions: safety intervention
Respite services		Caregiver support: adult day programs
Personal care and homemaker services		Supports identified barriers to access to care such as functional requirements and hour limitations for in-home support services
Medically tailored meals or medically supportive food		Community dwelling intervention: home-delivered meals
Nursing facility transition or diversion to assisted living facility		Community Dwelling Intervention: small-scale home-like care models

 Overlap

 Opportunity

The overlap between Enhanced Care Management and best practices in dementia care are detailed here

ECM component		Dementia care best practice
Outreach and engagement		Partner with dementia friendly initiatives to generate referrals
Comprehensive assessment and care management plan		Defined care manager role
		Personalized and comprehensive care plan that is regularly updated according to the patient's needs
		Care plan includes treatment and care management
		Care plan includes medication management
Enhanced coordination of care		Defined care manager role
Health promotion		Caregiver education includes dementia education including managing stressors, medication management, self-management and community resources.
Transitional care services		Defined care manager role
Member and family supports		Care plan includes caregiver support
		Caregiver support includes education on self-management
Coordination of and referral to community and social Support Services		Caregiver assessment
		Defined care manager role

 Overlap

 Opportunity

 Limitation

## Entities Positioned to Serve as ECM Providers for The LTC POFs

### Adults Living in the Community and At Risk of LTC Institutionalization

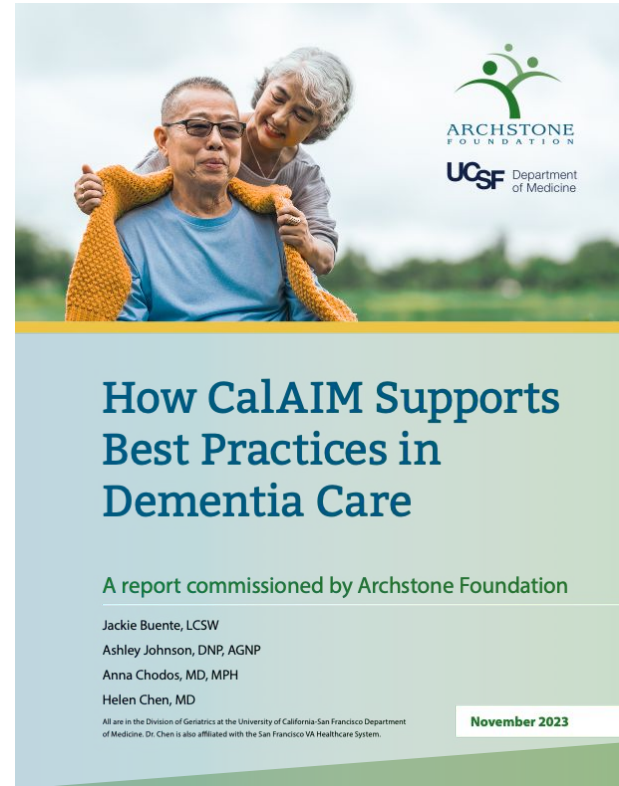
- » CBAS Centers
- » Area Agencies on Aging
- » Home Health Agencies
- » Centers for Independent Living
- » Memory Care, Assisted Living, and Independent Living Organizations
- » Alzheimer's Association
- » HCBS Providers

### Adult Nursing Facility Residents Transitioning to the Community

- » CCT Lead Organizations
- » Affordable Housing Communities
- » Memory Care, Assisted Living and Independent Living Organizations
- » Alzheimer's Association
- » HCBS Providers

# Resources

- [How CalAIM Supports Best Practices in Dementia Care](#)
- [CalAIM Information and Referral Highway to ECM Enrollment webinar](#)
- [ECM provider list](#) - sortable by county, managed care plan, population of focus, city, and zip code
- [ECM enrollment data](#) - stratified by county and managed care plan by populations of focus. This data can identify trends in ECM enrollment and coverage.







Hosted by Archstone Foundation + California Health Policy Strategies

# Medi-Cal 101: Webinar Series

*An essential overview of  
California's Medicaid program*

**Register  
today!**

**Wednesday, December 4 | 1:30 – 3:00 PM PT (Part 1)**

**Tuesday, December 10 | 1:30 – 3:00 PM PT (Part 2)**

## Highlights:

- Understanding the beneficiaries
- Navigating benefit access
- Exploring the benefits
- Funding and financial structure



*Special  
Guest:*

**Jane Ogle**

Former Deputy Director for Healthcare  
Delivery Systems at the California  
Department of Health Care Services  
and former Chief Operating Officer at  
Santa Clara Family Health Plan

# Health & Social Service Information Exchange



Scan the QR code or visit [https://bit.ly/HSSI\\_Exchange](https://bit.ly/HSSI_Exchange) to complete a brief interest form:

- 1) What is your organization's current understanding of the CA Data Exchange Framework (DxF)?
- 2) Have you signed the DxF Data Sharing Agreement?
- 3) Would you like to stay informed about future education and technical assistance opportunities related to data sharing?



# Q&A

# Managed Care Plan Updates

The background is a solid blue color. Overlaid on this are several large, semi-transparent blue circles of varying sizes. From the bottom of these circles, numerous thin, light-blue lines or rays extend upwards and outwards, creating a sunburst or fan-like effect across the lower half of the image.

**Kaiser Permanente**

**Tri-Counties PATH CPI Meeting  
Ventura County**

November 2024

# Submitting ECM & CS Referrals

KP has a no-wrong-door approach for referrals

- Referrals are accepted from any source (members, providers, family, community organizations, etc.)
- Referrals may be placed via email or via phone or KP Health Connect
- **NEW: For providers/organizations submitting referrals to your own ECM/CS/CHW organization, please send the referral form directly to your contracted Network Lead Entity**



Area

All Northern California Counties

All Southern California Counties



Phone  
(Member)

1-833-721-6012 (TTY 711)  
Monday-Friday (closed major holidays)  
8:30 a.m. to 5:00 p.m.

1-866-551-9619 (TTY 711)  
Monday-Friday (closed major holidays)  
8:30 a.m. to 5:00 p.m.



Email  
(Counties/CBOs)

Send completed [referral form](#) to  
REGMCDURNs-KPNC@kp.org with the  
subject line "ECM Referral" or "CS Referral" or  
"CHW services request"

Send completed [referral form](#) to  
RegCareCoordCaseMgmt@kp.org with the  
subject line "ECM Referral" or "CS Referral" or  
"CHW services request"



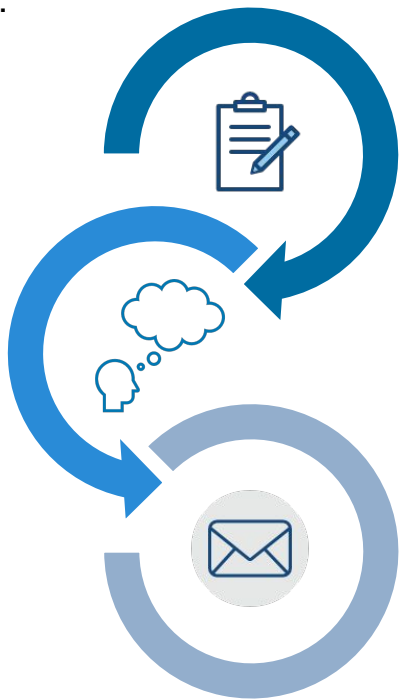
Email  
(NEW: NLE Contracted  
providers submitting  
referrals to their own  
organization)

Send completed self [referral form](#) to contracted  
Network Lead Entity

Send completed self [referral form](#) to contracted  
Network Lead Entity

## Process for Community Providers to Refer to Own Organization (NEW)

If you are a **contracted** community provider and want to refer a KP member **directly** to your **ECM/CS/CHW** organization, please send the referral directly to your **contracted Network Lead Entity** rather than KP.



Email ECM/CS/CHW referral directly to contracted NLE:

- Full Circle Health Network: [referral@fullcirclehn.org](mailto:referral@fullcirclehn.org)
- ILS: [kpreferrals@ilshealth.com](mailto:kpreferrals@ilshealth.com)
- Partners in Care Foundation:
  - ECM: [ECM@picf.org](mailto:ECM@picf.org)
  - Personal Care/Non-Medical Respite: [privateduty@picf.org](mailto:privateduty@picf.org)
  - Housing Trio: [HousingCS@picf.org](mailto:HousingCS@picf.org)

Send any questions regarding self-referrals to your contracted NLE

For issue resolution, email Network Lead Entity and cc [medi-cal-externalengagement@kp.org](mailto:medi-cal-externalengagement@kp.org)

# ECM Referral Process

1



2



3



4



5



## INITIAL REFERRAL

- No wrong door referrals from:
- Providers (KP / External)
  - Community-based entities referrals
  - KP Call Center Referrals
  - Member / family member self-referral via phone /email

## MEMBER ELIGIBILITY

- KP California Medi-Cal Teams evaluate member eligibility for ECM.
- KP sends member authorization letter
- Daily Authorization File is sent from KP to NLE.

## NLE OUTREACH

NLE initiates outreach to member to enroll them via multiple modalities.

## ECM ENGAGEMENT

- If the member consents, the ECM Lead Care Manager reaches out to begin engagement.
- Bi-weekly enrollment and declination data are sent from NLEs to KP.

## MEMBER OUTCOME MEASUREMENT

Continuous monitoring, analysis, and intervention to meet Key Performance Indicators and regulatory requirements.



Day 1

Day 5-6

Day 7-11 +  
Minimum 2 attempts per month for 2 months

Ongoing, until goals are met or for up to one year  
(member will need a new referral after one year)

Note: days are business days



# How a community-based organization can serve KP members

KP is working with three Network Lead Entities (NLEs) to develop a network of community-based ECM, CS, and CHW providers.

If your organization wishes to become part of an NLE's network, you may send an email message to:



**Full Circle**  
Health Network

[network@fullcirclehn.org](mailto:network@fullcirclehn.org)

Phone number: 888-749-8877

Full Circle Health Network meets with prospective providers each week on Thursdays from 12-1pm PST  
<https://us06web.zoom.us/j/86507421534>



**INDEPENDENT**  
*Living Systems*

[providerRelations@ilshealth.com](mailto:providerRelations@ilshealth.com)

Phone number: 305-262-1292



**Partners in Care**  
FOUNDATION

[jbinfo@picf.org](mailto:jbinfo@picf.org)

Phone number: 818-837-3775

***In your email, please specify the services your organization provides, geography serviced, and population expertise.***

\*Partners in Care only serves the Southern California region at this time.

# Q3 Ventura ECM and CS Enrollment Data

## Enrollment by Populations of Focus (Total Members: 47)

Adult – Individuals Experiencing Homelessness	Adult – Families Experiencing Homelessness	Adult – Avoidable Hospital or ED Utilization	Adult – SMI or SUD	Adult – Transitioning from Incarceration	Adult – at Risk for LTC Institutionalization	Adult – NF Transitioning to Community	Adult – Birth Equity
4	0	3	17	0	0	0	2
Child – Individuals Experiencing Homelessness	Child – Families Experiencing Homelessness	Child – Avoidable Hospital or ED Utilization	Child – SMI or SUD	Child – CCS/CCS WCM with Additional Needs	Child – Child Welfare	Child – Transitioning from Incarceration	Child – Birth Equity
1	0	0	0	2	18	0	0

## Community Supports Received (Total Members: 13)

Housing Transition/ Navigation Services	Housing Deposits	Housing Tenancy and Sustaining Services	Short-Term Post-Hospitalization Housing	Recuperative Care	Respite Services	Day Habilitation Programs
5	0	1	0	0	1	0
NF Transition to ALF	NF Transition to a Home	Personal Care and Homemaker Services	Environmental Accessibility Adaptations	Medically-Supportive Food	Sobering Centers	Asthma Remediation
0	0	1	0	6	0	0

# Enhanced Care Management (ECM) Providers in Ventura County

Organizations listed have executed contracts with KP as of **November 20, 2024**

Other providers are welcomed to apply to join our provider network via the NLEs.



Provider	Services/Populations of Focus	Phone Number
<b>Among Friends ADHC</b>	Adults - Individuals at-risk for IP and ED Adults - Individuals with SMI/SUD Adults - living in the community at-risk for LTC	805-385-7244
<b>CityServ</b>	TBA	661-558-4441
<b>Independent Living Systems</b>	Adults - Individuals Experiencing Homelessness Adults - Individuals at-risk for IP and ED Adults - Individuals with SMI/SUD Adults - living in the community at-risk for LTC Adults - NF residents transitioning to the community Adults - Individuals with Intellectual or Developmental Disabilities Adults -Pregnant and Postpartum Individuals at-risk for Adverse Perinatal Children & Youth - Individuals Experiencing Homelessness Children & Youth - Individuals at-risk for IP and ED Children & Youth - Individuals with SMI/SUD Children & Youth - Enrolled in California Children's Services (CCS) or WCM w/needs Children & Youth - Involved in Child Welfare Children & Youth - Individuals with Intellectual or Developmental Disabilities (I/DD) Children & Youth - Pregnant and Postpartum Individuals at-risk for Adverse Perinatal	844-320-5182
<b>Koinonia Foster Homes, Inc.</b>	Children & Youth - Individuals Experiencing Homelessness Children & Youth - Individuals at-risk for IP and ED Children & Youth - Individuals with SMI/SUD Children & Youth - Individuals transitioning from incarceration	661-273-8122

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Providers with blue text are newly added

Provider	Services/Populations of Focus	Phone Number
<b>Partners in Care Foundation</b>	Adults - Individuals Experiencing Homelessness Adults - Individuals at-risk for IP and ED Adults - Individuals with SMI/SUD Adults - living in the community at-risk for LTC Adults - NF residents transitioning to the community Adults - Individuals with Intellectual or Developmental Disabilities Adults -Pregnant and Postpartum Individuals at-risk for Adverse Perinatal	818-837-3775
<b>Resolution Care (dba Vynca Care)</b>  <b>[Birth Equity Specialty Provider Type]</b>	Adults - Individuals Experiencing Homelessness Adults - Individuals at-risk for IP and ED Adults - Individuals with SMI/SUD Adults - living in the community at-risk for LTC Adults - NF residents transitioning to the community Adults - Individuals with Intellectual or Developmental Disabilities Adults -Pregnant and Postpartum Individuals at-risk for Adverse Perinatal Children & Youth - Individuals Experiencing Homelessness Children & Youth - Individuals at-risk for IP and ED Children & Youth - Individuals with SMI/SUD Children & Youth - Enrolled in California Children's Services (CCS) or WCM w/needs Children & Youth - Involved in Child Welfare Children & Youth - Individuals with Intellectual or Developmental Disabilities (I/DD) Children & Youth - Pregnant and Postpartum Individuals at-risk for Adverse Perinatal	888-227-8884

# Enhanced Care Management (ECM) Providers in Ventura County

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Provider	Services/Populations of Focus	Phone Number
<b>Russian Jewish Community Cultural Center DBA L'Chaim ADHC</b>	Adults - Individuals at-risk for IP and ED Adults - living in the community at-risk for LTC Adults - NF residents transitioning to the community	323-930-1881
<b>St. Vincent Preventative Family Care</b> <b>[Birth Equity Specialty Provider Type]</b>	Adults - Individuals Experiencing Homelessness Adults - Individuals at-risk for IP and ED Adults - Individuals with SMI/SUD Adults - Individuals transitioning from incarceration Adults - living in the community at-risk for LTC Adults - NF residents transitioning to the community Adults - Individuals with Intellectual or Developmental Disabilities Adults -Pregnant and Postpartum Individuals at-risk for Adverse Perinatal Children & Youth - Individuals Experiencing Homelessness Children & Youth - Individuals at-risk for IP and ED Children & Youth - Individuals with SMI/SUD Children & Youth - Individuals transitioning from incarceration Children & Youth - Enrolled in California Children's Services (CCS) or WCM w/needs Children & Youth - Involved in Child Welfare Children & Youth - Individuals with Intellectual or Developmental Disabilities (I/DD) Children & Youth - Pregnant and Postpartum Individuals at-risk for Adverse Perinatal	901-337-3003
<b>Star Nursing Inc</b>	Adults - Individuals Experiencing Homelessness Adults - Individuals at-risk for IP and ED Adults - Individuals with SMI/SUD Adults - living in the community at-risk for LTC Adults - NF residents transitioning to the community Children & Youth - Individuals Experiencing Homelessness Children & Youth - Individuals at-risk for IP and ED Children & Youth - Individuals with SMI/SUD	877-687-7399
<b>Your Home Assistant LLC</b>	Adults - living in the community at-risk for LTC Adults - NF residents transitioning to the community	916-970-9001

# Community Supports (CS) Providers in Ventura County

Organizations listed have executed contracts with KP as of **November 20, 2024**

Other providers are welcomed to apply to join our provider network via the NLEs.



Provider	Services/Populations of Focus	Phone Number
<b>Assured Independence</b>	Home Modifications	425-516-7400
<b>CityServ</b>	Housing Transition/Navigation Services Housing Deposits Housing Tenancy & Sustaining Services Short-Term Post-Hospital Housing Recuperative Care Day Habilitation	661-558-4441
<b>Connect America West</b>	Home Modifications	707-200-2138
<b>Connections Care Home Consultants</b>	Nursing Facility Transition/Diversion to Assisted Living Facilities	800-330-5993
<b>Evolve Emod, LLC</b>	Home Modifications Asthma Remediation	844-438-7577
<b>Horizon Centers</b>	Housing Transition/Navigation Services Housing Deposits Housing Tenancy & Sustaining Services Short-Term Post-Hospital Housing Recuperative Care Nursing Facility Transition/Diversion to Assisted Living Facilities Community Transition Services/Nursing Facility Transition to a Home Home Modifications Asthma Remediation Respite Services Personal Care and Homemaker Services Day Habilitation	323-676-1000

# Community Supports (CS) Providers in Ventura County

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Providers with blue text are newly added

Provider	Services/Populations of Focus	Phone Number
<b>Independent Living Systems</b>	Housing Transition/Navigation Services Housing Deposits Housing Tenancy & Sustaining Services Nursing Facility Transition/Diversion to Assisted Living Facilities Community Transition Services/Nursing Facility Transition to a Home Short-term Post-Hospitalization Housing Recuperative Care (Medical Respite) Environmental Accessibility Adaptations (Home Modifications) Personal Care and Homemaker Services Respite Services	844-320-5182
<b>Lifeline Systems Company</b>	Home Modifications	800-451-0525
<b>Maxim Healthcare</b>	Respite Services Personal Care and Homemaker Services	1(805) 278-4593
<b>Maxim Healthcare Services</b>	Respite Services Personal Care and Homemaker Services	818-837-3775
<b>Mom's Meals</b>	Meals/Medically Tailored Meals	877-508-6667
<b>National Health Foundation</b>	Recuperative Care	888-643-2337
<b>Oxford Services</b>	Respite Services Personal Care and Homemaker Services	323-676-1000
<b>Partners in Care Foundation</b>	Respite Services Personal Care and Homemaker Services	818-643-7451
<b>St. Vincent Preventative Family Care</b>	Housing Transition/Navigation Services Housing Deposits Housing Tenancy & Sustaining Services	901-337-3003
<b>Star Nursing Inc</b>	Housing Transition/Navigation Services Nursing Facility Transition/Diversion to Assisted Living Facilities Community Transition Services/Nursing Facility Transition to a Home Respite Services Personal Care and Homemaker Services	877-687-7399

# Helpful Links and Contacts

## **KP Medi-Cal Resource Center:**

**KP 2024 Medi-Cal Direct Contract:**

**KP Designated Medi-Cal Call Center:**

**KP Medi-Cal Programs (ECM, CS, CHW):**

**KP Medi-Cal Continuity of Care:**

**KP Self-Service Community Resource Directory:**

## **KP Community Health Care Program:**

**Medi-Cal Redeterminations Toolkit:**

**Medi-Cal Rx:**

**Medi-Cal Dental:**

**Medi-Cal External Engagement**

## **Resource Center Link**

**[KP.org/Medi-Cal2024](#)**

**1-855-839-7613** Call to speak to a live Medi-Cal trained agent

For current information, go to our website: **[Link](#)**

For current information, go to our website: **[Link](#)**

**[KP.org/communityresources](#)**

**1-800-443-6328** Toll-free number to speak with a resource specialist (M-F, 8a-5p local time)

Available to California residents without access to other health coverage. For current information, go to our website: **[Link](#)**

For current information, go to DHCS website: **[Link](#)**

**1-800-977-2273**

**1-800-322-6384**

For general Cal AIM and CS/ECM inquiries,  
**[medi-cal-externalengagement@kp.org](mailto:medi-cal-externalengagement@kp.org)**



# Upcoming Events and Announcements

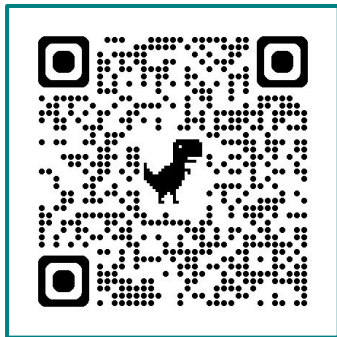
# San Luis Obispo Peer Support Lunch

Frontline ECM and Community Supports program staff lunch at the San Luis Obispo Public Library Community Room on December 3

- **Front line staff** networking-focused event
- Lunch will be provided
- Invite your teams to build community with San Luis Obispo peers



**RSVP  
Here:**



**Ventura and Santa Barbara Peer Support Lunches  
to follow in 2025!**

# DHCS Updates and Upcoming Events

- **“Hospital Engagement in CalAIM: Supporting Connection to ECM Services Among Eligible Medi-Cal Members” Webinar**
  - Featuring Tri-Counties Collaborative participants from Dignity Health!
  - **December 6, 10 - 11am. [Register here](#)**
- **CITED Round 4 Applications will open January 6, 2025**
  - Info session will be held on **January 7, 11:30am - 12:30pm. [Register here](#)**
  - Application will be open from January 6 to March 7
  - Learn more about CITED [here](#)

# See you in December!

**December Meeting:**  
**Wednesday, December 18**  
**11:00am - 12:30pm**  
**On Zoom**

# Poll

**Thank you for completing our brief survey!**  
**Questions or suggestions?**  
**[pathinfo@bluepathhealth.com](mailto:pathinfo@bluepathhealth.com)**



# Office Hours



# Appendix



# CalAIM TA Marketplace

## Step 1: Registrant Eligibility Verification

Applicant completes TA Marketplace registration process



Applicant(s) Identifies Project Associated with PATH



Review TA Marketplace for OTS or Hand-On Services and by Which Vendor?



Applicant completes application form & submits to TPA



## Step 3: Project SOW and Budget

PA issues payment directly to TA vendor based on agreed rates upon completion and verification of milestones/deliverables



If approved \*Applicant and Vendor co-develop SOW with services description, deliverables & milestones



DHCS makes final decision on approval.



TPA review with Accept/Reject Recommendation to DHCS